



The times,  
they are a'changin'

## IAAO/IAAW 2016 Annual Seminar June 26-28, 2016

**The Sentinel Hotel** (Formerly The Governor)

A historic Portland hotel established in 1909

614 SW 11<sup>th</sup> Avenue, Portland, OR 97205

503.224.3400 • 888.246.5631 • [sentinelhotel.com](http://sentinelhotel.com)



Welcome to Portland, Oregon

***The Rose City***

# Registration Form

IAAO/IAAW 2016 Annual Seminar  
June 26 – 28

Name	Title	Company
Street Address		
City	State	Zip
Daytime Phone	Fax	Email
Chapter Affiliation		
Emergency Contact Name / Phone		
Attending Guest Name(s)		

## The Sentinel Hotel

Formerly "The Historic Governor Hotel"  
Portland, OR  
[www.sentinelhotel.com](http://www.sentinelhotel.com)

Call 888.246.5631 and inform the reservation desk that you are attending the IAAW Conference. No confirmation number required.

**Room rates:**  
**\$239 per night + taxes (queen)**



### ALL MEALS ARE INCLUDED IN YOUR REGISTRATION FEES!

**Sunday** | Opening reception with appetizers (no-host bar)

**Monday** | Buffet breakfast, breaks, lunch, banquet (no-host bar) and entertainment

**Tuesday** | Buffet breakfast, breaks, lunch

#### Registration fees:

**Attendee** (includes all meals)

Before May 15, 2016: **\$250** After May 15, 2016: **\$275** \$ \_\_\_\_\_

**Spouse/guest package** (includes reception, banquet and meals)

Number of guests \_\_\_\_\_ \$75 (per guest) \$ \_\_\_\_\_

**Spouse/guest individual meals**

Monday /Tuesday – breakfast and lunch

Number of individual meals \_\_\_\_\_ \$25 (per meal) \$ \_\_\_\_\_

Number attending banquet \_\_\_\_\_ \$50 (per person) \$ \_\_\_\_\_

**TOTAL AMOUNT ENCLOSED**

\$ \_\_\_\_\_

Special diet request; please provide information:

Wheelchair accessibility needs or other; please provide information:

#### PAYMENT OPTIONS

##### Check:

Mail your check (made out to IAAO-FEIN #93-1240711) and completed registration form to:  
**IAAO/IAAW Annual Seminar**  
**SAIF Corp**  
**C/O Heidi Cossitt, Treasurer IAAO**  
**400 High St. SE, Salem, OR 97312-9901**

##### Credit or debit card:

##### PayPal:

Please check the box to indicate you would like to pay through PayPal. An Invoice will be e-mailed to you based on your completed registration form. Once you receive an e-mailed invoice, please use the link to access PayPal as a method to process your credit or debit card payment. Please contact Heidi Cossitt (heicos@saif.com or joscri@saif.com ) (503.373.8427) (971.242.5524) if you have questions concerning your PayPal payment.

# Schedule of Events

Sunday, June 26, 2016

- 3:00–7:00 PM           **Registration**
- 4:00–5:00 PM           **IAAW Board Meeting** including local chapter representatives
- Welcome** Cocktail reception (2 beverage tickets) and vendors onsite

Monday, June 27, 2016

- 7:00–8:00 AM           Late registration
- 7:30–8:30 AM           BREAKFAST BUFFET**
- Spouse tour information will be provided at a later date.
- 8:30–8:45 AM           **Welcoming remarks**  
Welcome by Josh Crimin, President IAAO
- 8:45–9:45 AM           **Keynote speaker:**  
**Embracing Change**, Erick Kountz, Inspirational Speaker/Trainer, Owner of ‘Positively Twisted’
- 9:45–10:00 AM        BREAK**
- 10:00–10:45 AM        General session #1: **Prevailing Wage**  
Susan Wooley, Technical Assistance Coordinator, Oregon Bureau of Labor
- 10:45–11:00 AM        BREAK**
- 11:00–11:45 AM        General session #2: **The Legalization of Marijuana Panel Discussion**  
Panel members: Darrian Stanford, Attorney; Shop Owner; Will Higlin, OLCC, Jessica Epley, NCCI
- 11:45 AM–1:00 PM     LUNCH**
- 1:00–1:45 PM           Breakout session #1 (choose 1)
- Not Your Parent’s Tool Kit: Tips and Tricks for the Busy Auditor**  
Dave Heironimus, Auditor/Jamie Powell, Audit Specialist, SAIF Corporation
- Quick Books, The Latest & Excel Inquiries**  
Jack Goldberg, MBA, MAFM
- TBD** (open for suggestions—opportunity for your 45 minutes of fame)
- 1:45–2:00 PM        BREAK**
- 2:00–2:45 PM           Breakout session #2: (choose one)
- USL&H (Part One)**  
Rebecca Clemons, Underwriter, SAIF Corporation
- Introduction to General Liability**  
Alicia Mannerter, Senior Auditor/John Moore, Special Auditor/Tanya Cuellar, Auditor, Liberty Mutual
- Quick Books, The Latest & Excel Inquires**  
Jack Goldberg, MBA, MAFM
- 2:45–3:00 PM        BREAK**

3:00–3:45 PM Breakout session #3: (choose one)

**USL&H (Part Two)**  
Rebecca Clemons, Underwriter, SAIF Corporation

**Introduction to General Liability**  
Alicia Mannetter, Senior Auditor/John Moore, Special Auditor, Liberty Mutual

**Not Your Parent’s Tool Kit: Tips and Tricks for the Busy Auditor**  
Dave Heironimus, Auditor/Jamie Powell, Audit Specialist, SAIF Corporation

**TBD** (Open for Suggestions–Opportunity for your 45 minutes of fame)

**6:00–10:00 PM BANQUET AND COMEDY/SURPRISES**

Tuesday, June 28, 2016

**7:30–8:30 AM BREAKFAST BUFFET**

8:30–9:30 AM **Keynote speaker** – Introduction by Clyde Rapozo, Audit Manager, Liberty Mutual  
Laura Cali, Insurance Commissioner, State of Oregon

**9:30–9:45 AM BREAK**

9:45–10:30 AM General session #3: **NCCI Underwriting Committee News, Current and Future**  
Dennis Kokulak, Underwriting Product Manager, National Council on Compensation Insurance

**10:30–10:45 AM BREAK**

10:45–11:30 AM General session #4: **Retirement Living Centers**  
Bret Cope, Manager, Touchmark Living Centers

**11:30 AM – 1:00 PM LUNCH**

1:00–1:45 PM General session #5: **Let’s Talk-Changes in Our Industry**  
Fred Lowry, Jr., Owner, Lowry & Associates

**1:45–2:00 PM BREAK**

2:00–3:00 PM General Session #6: **WCIRB-Emerging Issues**  
Speaker TBA, Educational Coordinator, Worker’s Compensation Insurance Rating Bureau,  
State of California

3:00–3:15 PM **Closing remarks**

3:15 PM **Adjournment**

# General information

## Registration

Please mail the completed registration form and payment prior to May 15. This will ensure that you receive the lower registration fee. The official name badge in your registration packet will provide admission to the reception, trade show, education and general sessions and meals.

## Hotel accommodations

We have special room rates available to IAAW attendees at the historic Sentinel Hotel located at 614 SW 11th Ave, Portland, OR, 97205

Room rates are superior queen \$239.00 per night + \$37.56 taxes per night. Upgrades are \$20.00 per night. There are limited rooms blocked so make your reservations early.

## Reservation Information:

[http://tiny.cc/IAAW\\_Sentinel](http://tiny.cc/IAAW_Sentinel)

Check-in: Sunday, June 26, 2016

Check-out: Tuesday, June 28, 2016

Coordinator: Amy Wolfe (503.419.1620)

Email: [amy.wolfe@provenancehotels.com](mailto:amy.wolfe@provenancehotels.com)

Sentinel Front Desk: (503.224.3400)

Cancellation/changes: only allowed before cut-off date

## Reservations & rates outside convention dates:

Hotel stay outside convention block dates are based on availability. Group rate will be matched based on what the occupancy/best available rate. If the hotel is unable to provide the group rate, they will try to provide a good rate with 10-15% off the standard rate. Please contact Amy Wolfe-Coordinator (see contact information above) to arrange stay outside of convention block dates.

## Weather and dress

The weather can vary with moderate summer temperatures during the day and cooler nights once the sun goes down. Average high temp. 73°/average low temp. 53°.

The attire for the seminar is business casual. Meeting room temperatures can also vary, so make sure to bring a sweater or jacket.

## Area information

There is a downtown streetcar located just outside The Sentinel Hotel entrance, providing direct service to the Pearl District, NW 23rd Avenue shopping district, Portland Art Museum, Portland Japanese and Chinese Gardens, Riverplace and the South Waterfront. MAX Light Rail is just one block from The Sentinel, providing direct service to and from the Portland International Airport, Portland Zoo, Rose Garden Arena, the Oregon Convention Center, Lloyd Center and more.

## Meals

All meals will be included in your registration fee. We have scheduled a Sunday evening reception (2 drink tickets per registrant), breakfast and lunch on Monday and Tuesday, banquet and entertainment on Monday. There will also be snack breaks during the day sessions. All meals will be held on site at The Sentinel Hotel.

## Cancellation policy

Cancellations received before June 1 will incur no penalty. Cancellations after that date will be subject to a 30 percent penalty.